



Some Client Testimonials

"The biggest impact was that it sped up my learning curve; it allowed me to become a part of the team more quickly. I was able to have an impact on the business sooner than if I hadn't done the coaching."

Director, multinational consumer products organization
Cultural Detective coaching session prior to expatriate assignment

"When we visited potential suppliers in Shanghai, I felt the key benefits of this training were my increased understanding of different negotiation styles. I was better able to organize meetings, conduct the negotiations and conversations needed to support my colleagues' Chinese style while setting our team up for success."

Procurement professional, a world leader in digital signal processing
Cultural Detective sessions specifically designed to build intercultural competence for skills for global supply negotiations

"When a situation occurs, I don't automatically take it as an attack on me or at a personal level. I realize people are driven by values, which keep me open to dialogue and understanding, minimizing conflict especially at work."

Diversity & Inclusion Director, tasked with creating Global Inclusion Team
Cultural Detective virtual coaching over three-month period

"We have been working in the past with another company but you are so much more practical with hands-on (Values Lens) country-specific business values that one can use right away in meetings."

Principal, European financial organization
Cultural Detective training session prior to multinational merger

"One of the most valuable learnings has to be the ease with which miscommunication happens. To stand back and assess a situation and the ability to consider other needs/wants will help me in the future."

Business Director, large multinational corporation
Cultural Detective workshops for employees at several worldwide locations

"Course could actually be longer—and I don't say that very often. Very rich in practicality and application in the workplace."

Employee, large multinational corporation
Cultural Detective employee workshop

"It taught me that when you are communicating across cultures, you need to give time for people to grasp what is being talked about, and time for everyone to establish a common structure of understanding about cultural backgrounds and assumptions."

Staff, one of the world's largest companies in their industry
Cultural Detective employee workshop

"From my perspective, the simplicity of the tool is what makes it so useful."

Senior Diversity Consultant, global energy company with employees in over 100 countries
Cultural Detective specific and blended solutions throughout the organization

For further client feedback: <http://www.culturaldetective.com/feedback>